

Curriculum Vita

Wohlgenant, Michael K.
William Neal Reynolds Distinguished Professor
Department of Agricultural & Resource Economics
North Carolina State University

Education

Ph.D., Ag Econ., Univ. of California, Davis, 1978. Dissertation: "An Econometric Analysis of Price Determination: A Study of the California Grape-Wine Industry." (Under direction of Gordon A. King).

M.S., Ag Econ., Montana State University, 1973. Thesis: "An Evaluation of Selling Alternatives for Montana Pork Producers." (Under direction of R. Clyde Greer).

B.S., Economics, Montana State University, 1972.

Experience

William Neal Reynolds Distinguished Professor, NCSU, 1996 to Present
Professor, NCSU, 1988 to 1996
Associate Professor, NCSU, 1986 to 1988
Associate Professor, Texas A&M University, 1983-86
Assistant Professor, NCSU, 1978-82

Personal Data

Office Address: Department of Agricultural & Resource Economics,
Nelson 3310, North Carolina State University, Raleigh,
North Carolina 27695-8109

Phone Numbers: (919) 515-4673 (work)
(919) 557-1369 (home)
(919) 801-4933 (cell)

E-mail: Michael.Wohlgenant@NCSU.edu (work)

MWohlgenant@NC.RR.com (home)

Professional Activities

Teaching Experience:

Texas A&M University (1983-1985):

Applied Econometrics, (Ph.D.);
Applied Consumption and Demand Analysis, (Ph.D.);
Agricultural Prices,(Undergraduate).

N.C. State University (1978-1982; 1986-present):

Consumption, Demand, and Market Interdependency, (Ph.D.);
Price Theory, (Masters);
Economics of Agriculture (Undergraduate level), Introduction to Agricultural & Resource
Economics (Undergraduate level), Economics I (Undergraduate level), Introduction
to Agricultural & Resource Economics Honors (Undergraduate);
Intermediate Microeconomics (Undergraduate);
Advanced Price Theory (Ph.D.);
Markets and Trade (Masters);
Intermediate Econometrics (Masters).

Departmental and University Committees:

Departmental:

Departmental Staffing Committee (2004),
Agricultural and Resource Economics Search Committee (Chair, 1997-98),
Economic Theory Prelim Committee (1992-94, 2000-01, 2007),
Graduate Admissions Committee,
Graduate Curriculum Committee (Chair, 1987-88, 1999-2000, 2004-present),
Agricultural Economics Workshop Chair.

College:

CALS Search Committee for Associate Dean for Research, (2006),
Kenneth R. Keller Award Committee, Agricultural and Life Sciences (1998-2001),
GPRA Goal Team, Agricultural and Life Sciences (1997-99),
CALS Search Committee for Head of Department of Agricultural & Resource Economics,
(1991),
Agricultural and Life Sciences Research Advisory Committee (1992-94),
Agriculture and Life Sciences Teaching Effectiveness Committee, (1991)

Departmental Seminars:

- "Modeling Impacts of Market Regulations: The Case of the North Carolina Swine Industry,"
University of Western Australia, Perth, 2005;
- "Determinants of Marketing Margins for Food," The Hebrew University of Jerusalem at
Rehovot (Israel), 2003, NCSU, 2001;
- "Sugar International Trade Policy," NCSU, 1999;
- "Product Heterogeneity and the Relationship Between Retail and Farm Prices:
Econometric Implications," NCSU, INRI (France), 1998;
- "Marketing Margins: Empirical Analysis," NCSU, 1997;
- "The Nature of the Research-Induced Supply Shift," NCSU, Australia, 1996;
- "A Philosophy of Research, Views on the Evolution of Agricultural Economics, and the
Responsibilities of Being Editor of the *AJAE*," Kansas State University, 1995;
- "Retail to Farm Price Linkages for Food Commodities: Some Additional Findings."
Iowa State University, Texas A & M University, USDA ERS, 1995;
- "Recent Developments in Research on Retail to Farm Demand Linkages for Agricultural
Commodities," USDA ERS, Purdue University, 1994;
- "Economic Factors Affecting Allocation of Apples Between Fresh and Processing Use,"
NCSU, 1993;
- "Development and Measurement of Farm-to-Retail Price Linkage for Evaluating
Dairy Advertising Effectiveness," NCSU, 1992;
- "Distribution of Gains from Research and Promotion in Multi-Stage Production Systems:
The Case of the U.S. Beef and Pork Industries," The Ohio State University, NCSU,
1991;
- "Cross Sectional Estimation of U.S. Demand for Christmas Trees," NCSU, 1991;
- "Effects of Measurement Errors in Disappearance Data on Estimated Demand Elasticities for
Meats," NCSU, 1990;
- "Markup Pricing, Input Substitution, and Demand for Farm Output," University of New
England, Australia, 1990;
- "Estimating Interrelated Demands for Meats Using New Measures for Ground and Table Cut
Beef," NCSU, 1989;
- "A Dynamic Model of Christmas Tree Prices," NCSU, 1988;
- "Ex-Ante Evaluation of the Economic Impact of Agricultural Biotechnology: The Case of
Porcine Somatotropin," NCSU, 1988;
- "Retail-to-Farm Linkage of a Complete Demand System of Food Commodities," NCSU,
University of California at Berkeley, University of Wisconsin, University of
California at Davis, 1987-88;
- "Effects of the Changing Composition of Beef Consumption on the Elasticities for Beef and
Poultry," NCSU, 1986;
- "Globally Flexible Functional Forms and U.S. Demand for Meats," NCSU, 1986;
- "Impact of an Export Subsidy on the Domestic Cotton Industry," Texas A&M University,
1985;
- "Relationships Between Income and Demand Elasticities for Food," Texas A&M University,

1983;
"Effects of an Increase in the Federal Excise Tax on Cigarettes," NCSU, 1982;
"The Retail-Farm Price Ratio in a Competitive Industry with Several Marketing Inputs,"
NCSU, 1982;
"Monthly Changes in the Farm-Retail Price Spread of Beef," NCSU, 1980;
"Optimal Feeding Strategies for North Carolina Turkey Growers," NCSU, 1980.

Referee for:

American Journal of Agricultural Economics, Australian Journal of Agricultural and Resource Economics, Canadian Journal of Agricultural Economics, Journal of Agribusiness, Journal of Business, Southern Journal of Agricultural Economics, Western Journal of Agricultural Economics (Journal of Agricultural & Resource Economics), North Central Journal of Agricultural Economics, Journal of Econometrics, Journal of Business and Economics Statistics, Agribusiness, Journal of Consumer Affairs, Review of Marketing and Agricultural Economics, Journal of Agricultural Economics Research, National Science Foundation, United States - Israel Bi-national Agricultural and Development Fund (BARD), National Research Initiative (NRI) Competitive Grants Program, Australasian Agribusiness Review, Journal of Agricultural and Applied Economics, Journal of Agricultural Economics, The Review of Economics and Statistics, Journal of Agricultural & Food Industrial Organization, Review of Industrial Organization, USDA, Economic Research Service (Technical Bulletin Series), Southern Economic Journal, Journal of Agricultural Science and Technology, Review of Agricultural Economics.

Other Professional Activities:

Panel Member, Council on Food, Agricultural and Resource Economics (C-FARE) Review Committee of National Agricultural Statistics Service (NASS) Program on Agricultural Prices, 2008-2009;
Panel Member, National Academy of Sciences Review Committee of USDA's Agricultural Resource Management Survey (ARMS), 2006-2007;
Associate Editor, Journal of Agricultural and Resource Economics, 2006-present;
Committee member of AAEE Fellows Selection Committee, 2003-2005;
CSREES Review Team, Department of Agricultural Economics, Kansas State University, 2004;
Committee member of AAEE Awards Committee, Publication of Enduring Quality, 1986-89, 2002-2004;
Executive Committee Member, Association of Christian Economists, 2003-2004, Vice-President, 2005-2006;

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Associate Editor, Australian Journal of Agricultural and Resource Economics, 2004-2007;
Committee member of AAEA Fellows Award Committee, 2003-2005;
External Reviewer, U.S. GAO's Evaluation of Possible Changes in U.S. Sugar Policy, 2000;
Peer Review Committee Member, USDA, Grain Inspection, Packers and Stockyards
Administration (GIPSA), 1999;
Editorial Consultant for the United States, European Review of Agricultural Economics,
1997-1999;
Member, Research Network Advisory Board, 1997-present;
U.S. BARD Review Panel Chairman, Agricultural Economics, 1996-97, 2001-2003;
Member, N.C. Blue Ribbon Commission on Agricultural Waste, 1995-96;
Editor, American Journal of Agricultural Economics, 1994-1997 (vol. 77-79);
External Reviewer, International Food Policy Research Institute (IFPRI), Washington, D.C.,
1995;
Associate Editor, American Journal of Agricultural Economics, 1991-94;
Committee member of Southern Regional Committee on U.S. Food Demand and
Consumption Behavior, 1981- 2002; secretary-treasurer, 1984-85; chairman, 1988-
89;
Committee member of AAEA Awards Committee, Quality of Research Discovery, 1985-86;
Committee member of SAEA Awards Committee, Distinguished Professional Contribution
in Teaching, 1988;

Memberships:

Honor Societies:

Phi Kappa Phi, Gamma Sigma Delta.

Professional Societies:

Agricultural and Applied Economics Association, Agricultural and Resource Economics
Society, Southern Agricultural Economics Association, Western Agricultural Economics
Association, Association of Christian Economists.

Graduate Students Supervised:

Hahn, William F., M.S., NCSU, 1980,
Demousis, Michael P., Ph.D., NCSU, 1981,
Cox, Thomas L., Ph.D., Texas A&M University, 1984,
Mullen, John D., Ph.D., Texas A&M University, 1985,
Hopkins, Jane C., Ph.D., Texas A&M University, 1987,
Jajri, Idris, Ph.D., NCSU, 1987,

Brainich, Eric, M.S., NCSU, 1988,
Goodwin, Barry, Ph.D., NCSU, 1988,
Frazao, Elizabeth, Ph.D., NCSU, 1989.
Lewandrowski, Jan, Ph.D., NCSU, 1989.
Brester, Gary, Ph.D., NCSU, 1990.
Shui, Shangnan, Ph.D., NCSU, 1991.
Davis, George, Ph.D., NCSU, 1991
Domdom, Aleta, Ph.D., NCSU, 1991
Hossain, MB, Ph.D., NCSU, 1993
Clary, Cynda, Ph.D., NCSU, 1993
Brown, Greg, Ph.D., NCSU, 1994
Abdelmagid, Banaga, Ph.D., NCSU, 1995
Muth, Mary, Ph.D., NCSU, 1997
Marsoem, Bambang, Ph.D., NCSU, 2000
Jiang, Jian, Ph.D., NCSU, 2001
Busherhi, Mahmoud, Ph.D., NCSU, 2001
Mensah, Clifford, Ph.D., NCSU, 2005
Chen, Zhen, Ph.D., NCSU, 2006
Boonsaeng, Tullaya, Ph.D., NCSU, 2006
Carpio, Carlos, Ph.D., NCSU, 2006
Gulseven, Osman, Ph.D., NCSU, 2008
Choi, Hee Jung, Ph.D., NCSU, in progress
Kocksal, Aycan, Ph.D., NCSU, in progress
Jin, Lu, M.S., NCSU, in progress

Consulting Experience:

American Grape Growers Alliance, Wine Anti-dumping Case, 1984-85.
International Minerals and Chemical Corporation (Pitman-Moore, Inc.), Impact of Porcine Somatotropin, 1986-91.
Sigma One Corporation, Banana Research, 1988.
Gulf and S. Atlantic Fisheries Foundation, Fisheries Allocation, 1988.
Brian Leighton Law Firm, Expert Witness, California Almond Hearing, 1994.
Benjamin F. Yale & Associates, Co., L.P.A., Critique of National Dairy Board Report to Congress, 1997.
Food & Agricultural Organization of the United Nations, Impact of Deregulation of World Sugar Market, 1998.
Olsson, Frank, and Weeda, P.C., Expert Witness International Trade Commission, Anti-Dumping Investigation of Live Cattle from Canada, 1999.
Benjamin F. Yale & Associates, Co., L.P.A., Expert Witness Testimony, Federal Milk Class III Rule Making Hearing, 2000.
Research Triangle Institute, Economic Evaluation of Cotton Check-off Program, 2001.

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Research Triangle Institute, Economic Evaluation of HAACP Regulations, 2000-2001.

Analysis Group, Inc., Economic Evaluation of Indirect Vitamins on Livestock Industries, 2003-2004.

Food & Agricultural Organization of the United Nations, Sugar Consultation on Research on World Sugar Market, 2004.

Research Triangle Institute, Economic and Econometric Analysis of the Competitiveness of the U.S. Livestock Industry, 2004-present.

Research Triangle Institute, Economic Evaluation of Pork Check-off Program, 2006.

Research Triangle Institute, Economic Effects of Oversized Drinks on Obesity, 2008-2009.

Overseas Experience:

Australia, research collaboration, Orange, Sydney, Canberra, Melbourne, Australia, 1987.

United Kingdom, consulting and research collaboration, Milton Keynes, England, 1988.

Australia, visiting professor, University of New England, Armidale, Australia, 1990.

Australia, research conference presentation, Melbourne, Australia, 1996, 2004.

Italy, consulting and research collaboration, Food and Agriculture Organization, Rome, Italy, 1998, 1999, 2004.

France, research conference presentation, Toulouse, France, 1998.

Africa, consulting and presentation of research, Swaziland, Africa, 1999.

Cuba, presentation of paper, Havana, Cuba, 1999.

Guyana, consulting, Georgetown, Guyana, 2000.

Israel, visiting scholar, Rehovot, Israel, 2003.

Australia, Henry Schapper Fellowship, University of Western Australia, Perth, 2005.

Italy, research conference presentation, University of Bologna, Bologna, Italy, 2006.

Kuwait, research collaboration, Kuwait City, 2008.

Honors and Awards

Honorable Mention, Outstanding M.S. thesis award, American Agricultural Economics Association, 1974.

Graduate Teaching Award, Agricultural Economics Graduate Student Association, Texas A&M University, 1984-85.

Outstanding Journal Article Award ("Competitive Storage, Rational Expectations, and Short-Run Food Price Determination," November 1985), American Agricultural Economics Association, Reno, 1986

Outstanding Research Paper Award ("Effect of Deregulation on Export-Grain Rail Rates in

Subregions of the Plains and Corn Belt,” with S. Fuller, J. MacDonald, and D. Bessler, 1987), Agricultural Chapter of the Transportation Research Forum, 1987.

Best Journal Article Award (“The Impact of Multi-Stage Research on Australian Woolgrowers,” with J. Alston and J. Mullen, 1989), Australian Agricultural Economics Society, Brisbane, 1990.

Best Journal Article Award (“Policy Implications of Textile Trade Management and the U.S. Cotton Industry,” with J. Beghin and S. Shui, 1993), Northeastern Agricultural and Resource Economics Association, Newark, Delaware, 1994.

Who's Who in Finance and Industry, 1991, 1993.

Named William Neal Reynolds Distinguished Professor, Agricultural and Resource Economics, NCSU, 1996.

Publication of Enduring Quality Award (“Demand for Farm Output in a Complete System of Demand Functions,” American Journal of Agricultural Economics May 1989), American Agricultural Economics Association, Chicago, 2001.

Named Distinguished Fellow, American Agricultural Economics Association, Chicago, 2001.

Poster Presentation Award, Second Place (“Factors Affecting Plant Exit from the U.S. Meat Slaughter, Poultry Slaughter, and Processing Industries: Comparisons Across Industries,” with M. Muth, S. Karns, and D. Anderson), American Agricultural Economics Association, Long Beach, CA, 2002.

Extension Communication Award, (“Producing and Marketing Strawberries to Direct Markets,” with C.D. Safley, E.B. Poling, O.Sydorovych, and R.R. Williams), The American Society for Horticultural Science, February, 2005.

Academic Affiliate, Analysis Group, Inc., Boston, MA, 2007-present.

Dissertation Chair of Carlos Carpio, Graduate School Dissertation Award, College of Agricultural and Life Sciences, N.C. State University, 2007.

Grants and Contracts

"Impact of Export Subsidies for Cotton on the Domestic Cotton Industry," Texas Ag Experiment Station Program Development Grant, 1983-84, \$27,000.

"Development of a Conceptual and Empirical Framework on the Retail-to-Farm Linkage of a Complete Demand System of Food Commodities," USDA, NED Cooperative Agreement, 1985-87, \$30,000.

"Development of a Conceptual and Empirical Framework for the Retail-to Farm Linkage in a Complete Demand System of Food Commodities," USDA, ERS, CED Cooperative Agreement, 1987-91, \$20,000.

"Factors Affecting the Size of the North Carolina Grape Industry," N. C. Grape Council, 1988-89, \$4,000.

"Retail Price Projections for Selected WIC Foods," N.C. Dept. of Environment, Health and Natural Resources, 1991 (with G. Benson and K. Zering), \$10,000.

"Development and Measurement of Farm-to-Retail Price Linkages for Evaluating Dairy Advertising Effectiveness," USDA, ERS, CED Cooperative Agreement, 1991-92, \$20,000.

"Retail-to-Farm Price Linkage: Estimation of Effects of Input Costs on Retail and Farm Prices," USDA, ERS, CED Cooperative Agreement, 1991-95, \$30,000.

"Editorship of American Journal of Agricultural Economics," American Agricultural Economics Association, 1994-97, \$129,715.

"Measurement of Dairy Advertising Effectiveness on Producer Prices, Sales and Revenues," USDA, ERS, CED Cooperative Agreement, 1993-94, \$17,000.

"A Proposal to Meet the National Need for Scientists Trained in Forest Products Marketing and Management," USDA, 1995-97 (with Barry Goodwin), \$54,000.

Identifying Important Factors that Influence Consumer Purchases of Nursery Products, AMS, 1996-97 (with Charles Safley), \$25,000.

"Analysis of the Economic Importance of Changes in Soybean Use," Soy/Swine Nutrition Program, Univ. of Illinois, 1998-2002 (with Nick Piggott and Kelly Zering), \$94,431.

"Identifying Important Factors That Influence Consumer Purchases of Muscadine Grape Products," NCDA, 2001-2002 (with Charles Safley), \$25,000.

"Full Economic Feasibility Assessment of the Smithfield Foods Agreement," RTI Center

for Economics Research, 2001-2003 (with Michele Marra, Dan Phaneuf, Kelly Zering, Ada Wossink, and Tom Vukina), \$540,739.

“Impacts of Shifts in Food Demand on the Farm Sector,” USDA, ERS Cooperative Agreement, 2002-2004, \$25,000.

“Livestock and Meat Marketing Study: Swine,” RTI International and U.S.D.A., Grain Inspection Packers and Stockyards Administration (GIPSA), 2004-2006 (with Tom Vukina, and Nick Piggott), \$465,000.

“Key Factors Influencing Current and Anticipated Consumer Purchases of Nursery Products and Landscape Services,” USDA Agricultural Marketing Grant, 2007-2009, (with Charles Safley and N.C. Dept of Agriculture and Consumer Services), \$61,400.

“Differences in Effects of Package Size on Over-Consumption of Unhealthy Foods Across Household Income Levels,” USDA FANRP, 2007-2009 (with Chen Zhen, RTI International, and Xiayong Zheng), \$250,000.

Manuscripts in Review and/or Revision:

Wohlgenant, Michael, Chen Zhen, Nick Piggott, and Robert Beach. “Returns to Pork Producers from Marketing and Production Research,” in revision.

BuShehri, Mahmoud A.M., and Michael K. Wohlgenant. “Estimation of Flexibilities in Multistage Inverse Demand Systems,” in revision.

Wohlgenant, Michael K. “Understanding Causes of Higher Farm-to-Retail Price Spreads for Food,” in revision.

Carpio, Carlos, and Michael K. Wohlgenant. “A General Two-Constraint Model of Consumer Demand,” in review.

Boonsaeng, Tullaya, and Michael K. Wohlgenant. “The Impact of the Discovery of BSE on U.S. Beef and Cattle Markets,” in revision.

BuShehri, Mahmoud A.M., and Michael K. Wohlgenant. “Measuring the Welfare of Reducing Subsidy on a Commodity using Micro – Models: an Application to Kuwait Residential Demand for Electricity,” in review.

Wohlgenant, Michael K. "Modeling the Effects of Restricting Packer-Owned Livestock in the U.S. Swine Industry," revised manuscript in review.

Gulseven, Osman, and Michael K. Wohlgenant. "An Hedonic Approach to Estimating the Demand for Milk," in revision.

Zhen, Chen, and Michael K. Wohlgenant. "Long-run Effects from Consumer Reaction to the Spread of Foodborne Pathogens: the Case of E. Coli Contamination of Beef at Jack in the Box Restaurants," in review.

Publications

Journal Articles:

Mensah, Clifford C., and Michel K. Wohlgenant. "A Market Impact Analysis of Soybean Technology Adoption," Research in Business and Economics Journal, 2009, in press.

Boonsaeng, Tullaya, and Michael K. Wohlgenant. "A Dynamic Approach to Estimating and Testing Separability in U.S. Demand for Imported and Domestic Meats," Canadian Journal of Agricultural Economics, 2009, 57(1): 139-157.

Carpio, Carlos, Michael K. Wohlgenant, and Charles Safley. "Relative Importance of Factors Affecting Customers' Decisions to Buy Pick-Your-Own Versus Pre-Harvested Fruit at North Carolina Farms," Journal of Agricultural and Applied Economics, 2008, 40(3): 983-997.

Carpio, Carlos, Michael K. Wohlgenant, and Tullaya Boonsaeng. "Demand for Agritourism in the United States," Journal of Agricultural & Resource Economics. 2008, 33(2): 254-269.

Carpio, C.E., M.K. Wohlgenant, and C.D. Safley. "A Structural Econometric Model of Joint Consumption of Goods and Recreational Time: An Application to Pick-Your-Own Fruit," American Journal of Agricultural Economics. 2008, 90(3): 644-657.

Muth, Mary K., Michael K. Wohlgenant, and Shawn A. Karns. "Did the Pathogen Reduction and Hazard Analysis and Critical Control Points Regulation Cause Slaughter Plants to Exit?," Review of Agricultural Economics, 2007, 29(Fall): 596-611.

- Zhen, Chen, and Michael K. Wohlgenant. "Meat Demand Under Rational Habit Persistence," Canadian Journal of Agricultural Economics, 2006, 54(4): 477-495.
- Wohlgenant, Michael K. "Retail-to-Farm Transmission of Generic Advertising Effects," Choices, 2006, 21(2): 67-71.
- Murphy, E., B. Norwood, and M.K. Wohlgenant. "Do Economic Restrictions Improve Forecasts?," Journal of Agricultural and Applied Economics, 2004, 36(3): 549-558.
- Safley, Charles D., E. Barclay Poling, Michael K. Wohlgenant, Olga Sydorovych, and Ross F. Williams. "Producing and Marketing Strawberries for Direct Market Operations," HortTechnology, 2004, 14(1): 124-135.
- Wohlgenant, M.K., and N.E. Piggott. "Distribution of Gains from Market Research and Promotion in the Presence of Market Power," Agribusiness: An International Journal, 2003, 19(3): 301-314.
- Muth, M.K., M.K. Wohlgenant, S.A. Karns, and D.W. Anderson. "Explaining Plant Exit in the U.S. Meat and Poultry Industries," Journal of Agricultural & Food Industrial Organization, 2003, 1(1): 1-21.
- Piggott, Nicholas E., and Michael K. Wohlgenant. "Price Elasticities, Joint Products, and International Trade," Australian Journal of Agricultural and Resource Economics, 2002, 46(4): 487-500.
- Muth, M., S. Kams, M. Wohlgenant, and D. Anderson. "Exit of Meat Slaughter Plants During Implementation of the PR/HACCP Regulations," Journal of Agricultural and Resource Economics, 2002, 27(1): 187-203.
- Wohlgenant, Michael K., Anthony N. Rezitis, and Charles D. Safley. "Demand for Fall Annual and Perennial Plants: Pansies and Mums in North Carolina Independent Garden Centers," Agricultural Economics Review, 2001, 2(2): 53-63.
- Wohlgenant, Michael K., Charles D. Safley, and Anthony N. Rezitis. "Price Elasticities of Demand for Mums and Pansies Sold in North Carolina Independent Garden Centers," HortScience, 2001, 36(7): 1334-1335.
- Gotsch, Nikolaus, and Michael K. Wohlgenant. "A Welfare Analysis of Biological Technical Change under Different Supply Shift Assumptions: The Case of Cocoa in Malaysia," Canadian Journal of Agricultural Economics, 2001, 49(2): 87-104.

- Wohlgenant, Michael K. "Scale Economies and Consolidation in Hog Slaughter: Comment," American Journal of Agricultural Economics, 2001, 83(4): 1082-1083.
- Muth, Mary K., and Michael K. Wohlgenant. "Measuring the Degree of Oligopsony Power in the Beef Packing Industry in the Absence of Marketing Input Quantity Data," Journal of Agricultural and Resource Economics, 1999, 24(2): 299-312.
- Wohlgenant, Michael K. "Product Heterogeneity and the Relationship Between Retail and Farm Prices," European Review of Agricultural Economics, 1999, 26(2): 219-227.
- Wohlgenant, Michael K. "Distribution of Gains from Research and Promotion in Multi-Stage Production Systems: Reply," American Journal of Agricultural Economics, 1999, 81(3): 598-600.
- Muth, Mary K., and Michael K. Wohlgenant. "A Test for Market Power Using Marginal Input and Output Prices with Application to the U.S. Beef Processing Industries," American Journal of Agricultural Economics, 1999, 81(3): 638-643.
- Wohlgenant, Michael K. "The Nature of the Research-Induced Supply Shift," Australian Journal of Agricultural and Resource Economics, 1997, 41(3): 385-400.
- Brester, Gary W., and Michael K. Wohlgenant. "Impacts of the GATT/Uruguay Round Trade Negotiations on U.S. Beef and Cattle Prices," Journal of Agricultural and Resource Economics, 1997, 22(1): 145-56.
- Abdelmagid, Banaga D., Charles D. Safley, and Michael K. Wohlgenant. "The Demand for Ornamental Products in North Carolina," ACTA Horticulture, 1996, 429 (August): 317-324.
- Abdelmagid, Banaga D., Michael K. Wohlgenant, and Charles D. Safley. "Demand for Plants Sold in North Carolina," Agricultural and Resource Economics Review, 1996, 25(1): 28-37.
- Safley, Charles D., and Michael K. Wohlgenant. "Factors Influencing Consumers' Selection of Garden Centers," Journal of Agribusiness, 1995, 13(1):33-50.
- Lewandrowski, Jan K., Michael K. Wohlgenant and Thomas J. Grennes. "Finished Product Inventories and Price Expectations in the Softwood Lumber Industry." American Journal of Agricultural Economics, 1994, 76(1):83-93.

- Wohlgenant, Michael K. and Cynda R. Clary. "Development and Measurement of Farm-to-Retail Price Linkage for Evaluating Dairy Advertising Effectiveness." The Journal of Agricultural Economics Research, 1993, 44(4):18-27.
- Brester, Gary W. and Michael K. Wohlgenant. "Correcting for Measurement Error in Food Demand Estimation." The Review of Economics and Statistics, 1993, 75(2): 352-56.
- Davis, George C. and Michael K. Wohlgenant. "Demand Elasticities from a Discrete Choice Model: The Natural Christmas Tree Market." American Journal of Agricultural Economics, 1993,75(3): 730-38.
- Shui, Shangnan, John C. Beghin, and Michael K. Wohlgenant. "The Impact of Technical Change, Scale Effects, and Forward Ordering on U.S. Fiber Demands." American Journal of Agricultural Economics, 1993, 75(3): 632-41.
- Wohlgenant, Michael K. "Distribution of Gains from Research and Promotion in Multi-Stage Production Systems: The Case of the U.S. Beef and Pork Industries." American Journal of Agricultural Economics, 1993, 75(3): 642-51.
- Shui, Shangnan, Michael K. Wohlgenant, and John C. Beghin. "Policy Implications of Textile Trade Management and the U.S. Cotton Industry." Agricultural and Resource Economics Review. 1993, 22(1): 37-47.
- Mullen, John D. and Michael K. Wohlgenant. "The Willingness to Pay for Attributes for Lamb." Australian Journal of Agricultural Economics, 1991, 35(3): 247-62.
- Duffy, Patricia A. and Michael K. Wohlgenant. "Effects of An Export Subsidy on the U.S. Cotton Industry." Southern Journal of Agricultural Economics, 1991, 23(2): 1-7.
- Lemieux, Catharine M. and Michael K. Wohlgenant. "Ex Ante Evaluation of the Economic Impact of Agricultural Biotechnology: The Case of Porcine Somatotropin: Reply." American Journal of Agricultural Economics, 1991, 73(4): 1284-87.
- Brester, Gary W. and Michael K. Wohlgenant. "Estimating Interrelated Demands for Meats Using New Measures for Ground and Table Cut Beef." American Journal of Agricultural Economics, 1991, 73(4): 1182-94.
- Goodwin, Barry K., Thomas J. Grennes, and Michael K. Wohlgenant. "A Revised Test of the Law of One Price Using Rational Expectations." American Journal of Agricultural Economics, 1990, 72(3):682-93.

- Goodwin, Barry K., Thomas Grennes, and Michael Wohlgenant. "Testing the Law of One Price When Trade Takes Time." Journal of International Money and Finance, 1990, 9(1):21-40.
- Duffy, Patricia A., Michael K. Wohlgenant, and James W. Richardson. "The Elasticity of Export Demand for U. S. Cotton." American Journal of Agricultural Economics, 1990, 72(2):468-74.
- Lemieux, Catharine M. and Michael K. Wohlgenant. "Ex Ante Evaluation of the Economic Impact of Agricultural Biotechnology: The Case of Porcine Somatotropin." American Journal of Agricultural Economics, 1989, 71(4): 903-14.
- Thurman, Walter N. and Michael K. Wohlgenant. "Consistent Estimation of General Equilibrium Welfare Effects." American Journal of Agricultural Economics, 1989, 71(4): 1041-45.
- Mullen, John D., Julian M. Alston, and Michael K. Wohlgenant. "The Impact of Multi-Stage Research on Australian Woolgrowers." Australian Journal of Agricultural Economics, 1989, 33(1): 32-47.
- Wohlgenant, Michael K. "Demand for Farm Output in a Complete System of Demand Functions." American Journal of Agricultural Economics, 1989, 71(2): 241-52.
- Mullen, John, Michael K. Wohlgenant and Donald Farris. "Input Substitution and the Distribution of Surplus Gains From Lower U.S. Beef Processing Costs," American Journal of Agricultural Economics, 1988, 70(2): 245-54.
- Wohlgenant, Michael K. and John D. Mullen. "Modeling the Farm-Retail Price Spread for Beef," Western Journal of Agricultural Economics, 1987, 12(2): 119-25.
- Fuller, S., D. Bessler, J. MacDonald, and M. Wohlgenant. "Effect of Deregulation on Export-Grain Rail Rates in Subregions of the Plains and Corn Belt," Journal of Transportation Research Forum, 1987, 28(1): 160-167.
- Duffy, P. A., J. W. Richardson and Michael K. Wohlgenant. "Regional Cotton Acreage Response," Southern Journal of Agricultural Economics, 1987, 19(1):99-109.
- Cox, Thomas L. and Michael K. Wohlgenant. "Prices and Quality Effects in Cross-Sectional Demand Analysis," American Journal of Agricultural Economics, 1986, 68(4): 908-919.

Wohlgenant, Michael K. "Competitive Storage, Rational Expectations, and Short-Run Food Price Determination," American Journal of Agricultural Economics, 1985, 67(4): 739-48.

Wohlgenant, Michael K. "Flexible Consumer Demand Functions and Linear Estimation: Comment," American Journal of Agricultural Economics, 1985, 67(1):141-42.

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